

RESIDENTIAL MARKET SHARE

JANUARY 1 - DECEMBER 31, 2011

<u>Company</u>	<u>Office ID</u>	<u># of Agents</u>	<u># Sales and Listings Sold</u>	<u>Market Share</u>	<u>Transactions Per Agent</u>
Windermere/BI	9848	35	162	31.52%	4.63
Out of Area			121	23.54%	n/a
Coldwell Banker	9325	20	55	10.70%	2.75
John L Scott/BI	9818	18	48	9.34%	2.67
Re/Max BI	4098	12	25	4.86%	2.08
Johansson/Clark	9814	9	12	2.33%	1.33
Bainbridge Home RE	9960	14	9	1.75%	0.64
Buckley & Buckley	4243	4	24	4.67%	6.00
Windermere/Poulsbo	9832	47	24	4.67%	0.51
JLS-Poulsbo	9900	55	9	1.75%	0.16
Realogic Sotheby's	2232	5	7	1.36%	1.40
Other BI Offices		19	18	3.50%	0.95
Total **			514	100.00%	

** Indicates all island brokers and agents, though not every office had a sale during this time period.

Data compiled from the Northwest Multiple Listing Service as of January 5, 2012

Information is deemed accurate, but not guaranteed.